The New York Herald is the point of contact between the dependable em-ployee and the responsible employer.

# HELP WANTED ADVERTISEMENTS

Heraid when answering any one of these advertisements.

#### RELP WANTED-Female.

ADVERTISING SOLICITORS who have had experience on catalogues, programs, for work in Manhattan, very high grade, digni-fied publication; 25% commission. Apply 12 to 2 P. M., Room 1424, 30 Church st. young lady about 18, to learn press work in Jewelry factory; references required. oldamith, Stern Co., 13d W. 52d st.

OOKREEPER'S assistant and file clerk; maint understand double entry, tribal alance, statements, control and have cowledge of filing; salary \$20; Christian referred; answer in own handwriting, ving full particulars, M 2000 Herald, Herder?

BOOKKEEPER WANTED
FOR A WHOLESALE ELECTRICAL SUP-PLY HOUSE: ONE FAMILIAR WITH DOUBLE ENTRY SYSTEM; PERMANENT POSITION. Q 1875 HERALD, 16TH ST. BOOKKEEPER and stenographer in 5th av. real estate office; must be thoroughly experienced and capable; good salary. Real Estate, Box M. 621 Herald. 280 Broadway. BURROUGHS bookkeeping machine operator, experienced on accounts, receivable card ledgers in large corporation; state age, sal-ary, religion, &c. M 640 Horald, 280 B'way.

#### COLLEGE GRADUATES.

Four young women for positions on one of New York's biggest newspapers; applicants selected will be trained for several weeks and then given positions where they will re-ceive a good salarj; experience not mees-sary; intelligence, ambition, a pleasing per-sonality and an ability to speak well are essential; those selected will start work Reptember E. Write in detail, Box M 633 Herald, 280 Broadway.

COOK, caretaker, Protestant; personal ref-erence required; wages \$50. Call 10-12, 72 East 80th.

T2 East Norh.

COOK wanted for 2 adults; must do laundering: also chambermaid-waitress. Y 2044

Herald, 280 B'way. DICTAPHONE operator or stenographer, competent, high school graduate; earnest, interesting work; permanency, alvancement, Suite 1007 Straus Bidg., 5th av, and 46th st. ELLIOTT-FISHER operator, large insur-ance office; competent on registers and cross footens; state age, experience, re-ligion, salary. M 651 Herald, 280 Bway.

EXPERT telephone switchboard operator, busy office, long experience: state nationality, salary desired, reference. B 5:0, Adv., 208 Broadway.

FASHION Writer.—Young woman, capable of writing fashion copy from rechnical to general; type own copy; only those thoroughly experienced in fashlons, having knowledge of patterns, will be considered. Y 2043 Herald, 80 Broadway.

FITTERS — EXPERIENCED SUIT AND GOWN, FOR LARGE SPECIALTY STORE IN MIDDLE WESTERN CITY. REFERENCE REQUIRED: STATE EXPERIENCE AND SALARY. C 2000 HERALD, HERALD SO.

HOUSEKEEPER, working, wanted; strong intelligent, to take entire charge of house and servants; references required; state terms. P. O. Box 21, Central Valley, N. Y. HOUSEKEEPER, working, small cottage in country; good plain cook and waltress; no chamberwork; two in family; good refer-ences essential. M 643 Herald, 280 B way.

HOUSEWORKER, general, white, to go to Bay Shore, L. I.; must be good cook; ref-erences required; three in family. F. J. B., 401 Broadway, city. Telephone Canal 1470. HOUSEWORK, middle aged woman, one pre-ferring good home to high wages, for busi-ness couple; suburban. Address D 719 Her-ald, 280 Broadway.

OUSEWORKER (general), white; 3 adults references, Call Monday morning, 229 W. 8th st., Apt. 44. HOUSEWORKER wanted; couple; country home; city references, 1 E. 42d, room 4

LANG & BOECHERER CO., 43 WEST 33D ST. ESTABLISHED 1890. Cooks, chambermaids, waltresses, kitchen-maids, laundresses, governesses, nurses, houseworkers, butlers and couples.

LAMP SHADE MAKERS, experienced. Mrs. Hubbard, 1009 6th av., 1 flight up.

MILLINERY COPYISTS

HIGH CLASS LADIES' HATS. YEARLY POSITIONS. APPLY ALL WEEK.

MISSES' COATS: GOOD POSITION.

MODELS Stylish young ladies wanted show room of large skirt house. App Levay & Brothers, 40 West 25th st.

NURSE, French, for two small children in Montciair. Call at 421 Canal st., city, or phone Canal 0459.

SALESLADY.

A HIGH CLASS PRIVATE DRESS.
MAKING ESTABLISHMENT RE
QUIRES A HIGH CLASS SALES\*
LADY WITH REAL ABILITY; ONE
WID IS NOW EMPLOYED IN A
HIGH CLASS HOUSE AND WISHES
TO IMPROVE HER POSITION,
WONDERFUL OPPORTUNITY FOR
ONE WHO QUALIFIES, BOX 339,
REAL SERVICE, 15 EAST 40TH.

SALESWOMEN

FOR LACES, RIBBONS, TOILET GOODS, MEN'S FURNISHINGS, DOMESTICS, COTTON DRESS GOODS AND HOUSE-FURNISHINGS.

BALESWOMAN.-FIRST CLASS RETAIL FURNITURE SALESWOMAN. FERMANENT POSITION, FOR HIGH CLASS TRADE: STATE AGE, SALARY AND FORMER CONNECTIONS. WRITE ONLY, S. F., 200 E. 23D.

pariors, to sell exclusive novelties: commission basis. 120 Broadway, room 1744, 10-12. BY STEENOGRAPHER and office assistant, one who has had experience in cotton goods converting line preferred; permanent position with opportunity for advancement. Apply, stating experience and salary expected, y 2005 Herald, 280 Broadway. TENOGRAPHER WANTED—Educated woman, 25 to 30 years; fluent reader, since reading aloud is essential requirement. Reby confidentially, giving references and palacy desired, Christian corporation, D 712 Herald, 280 Broadway.

FENOGRAPHER, Christian, having work.

experience and salary wanted, Stein, 200 E. 25d.

### HELP WANTED-Female.

STENOGRAPHER—To an intelligent and experienced young lady we offer an interesting position in our sales and advertising department; sun lighted offices and congenial surroundings. Call in person Monday morning, Public Service Cup Co.

(Lily Cup).

4ist st., 2nd av. Building No. 20. Brooklyn. Sea Beach or West End express to 36th st.

# STENOGRAPHERS TYPISTS SECRETARIES

Some excellent positions, temporary and permanent, are waiting to be filled by you. THE NOISELESS TYPEWRITER COMPANY, through its Employment Department, will gladly help you obtain the positions without charge. Room 823, 253

#### STENOGRAPHER.

K U 951 HERALD, 280 B'WAY.

wanted in advertising department of large manufacturing concern; young women with high school ed-ucation preferred. Address, stating age, education, experience and sal-ary desired, M 2082 Herald, Herald square.

STENOGRAPHER, permanent position sales office large manufacturer; Herald square district; state education, experience, age and salary expected. M 2004 Herald, Herald square.

STENOGRAPHER, permanent position, sales (flice, large manufacturer, Herald Square district. State education, experience, age and salary expected. M 2001 Herald, Herald sq.

STENOGRAPHER, about 22 years; must have had good business experience; rapid, accurate and conscientious; salary \$25; ready position with Christian firm. Apply 25-245 E. 23d st. STENOGRAPHER wanted in Christian real estate office, midtown section; state ex-perience and salary expected. A. G., 1369 Herald, Herald sq.

STENOGRAPHER and typist, young woman, for correspondence and general office work; Protestant firm. Apply all week, Wm. Davies & Co., 353 5th av. STENOGRAPHER, Christian (18-20), with knowledge of a switchboard, Apply Eugene Dietzgen Co., 218 E. 23d st., second floor.

STENOGRAPHER, legal, permanent position. Niles & Johnson, 54 Wall st. TEACHER, or ex-teacher preferred, woman, forceful personality, initiative, endurance; permanent position; rapid advancement; splendid remuneration. Suite 107, 565 of hav.

TELEPHONE operator, Christian, knowledge of stenography. Apply by letter, giving age, experience, salary desired. T. O., 200 E. 23d.

TYPIST.

Permanent position with opportunity for advancement in large mercantile office for young lady not over 20 years of age, who has had at least 1 year's experience; must be sensible, accurate and a good worker; state age, past experience and religious preferency.

K U 950 HERALD, 280 B'WAY.

TYPIST.

Large downtown financial institution desires an experienced typist, preferably a noireless operator. When replying state salary desired, experience, religion, &c. M 642 Herald, 280 Broadway.

TYPISTS. experienced, \$15-\$18; pleasant, congenial surroundings; Christian firm; no fee. Call 310 Broadway. Ask for Miss Carlson.

experience unnecessary; must have size 4-B feet: \$10 to start. D 713 Herald, 280 B way.

WOMEN

(2), refined, educated, of good personality, to represent an established business. Apply 5 to 1, Mr. Sharp, 17 East 42d st.

WOMAN, ambitious, cultured, to qualify for sales manager's position; \$75 per week person wanted. Write only, C. B., Box 29, 125 East 34th st.

WOMAN, reliable, wanted for kitchen and pantity work, private boarding house. Call 269 W. 72d.

brotdery, Sobie & Kaufman, as East 18 wd.;

YOUNG woman of refinement, Protestant,
age 25 to 35 years, as nursery governess
for two little girls, 6 and 7 years old; summer home, Orange Co. N. Y., until Nov. 1;
whiter Montclair, N. J.; highest references
required; please state salary and experience
and give references in first letter, Address
Mrs. E. M. Bull, Monroe, N. Y., Box 317. and give references in 1128 total Angless Mrs. E. M. Bull, Monroe, N. Y., Box 317.
YOUNG WOMEN, 14-18, HIGH SCHOOL EDUCATION, IN OFFICE MANUFACTURING CORPORATION; IN APPLYING STATE FULLY AGE, EDUCATION; EXPERIENCE NOT NECESSARY, M 602 HERALD, 280 BROADWAY.
YOUNG woman wanted, well educated, strong personality, possessing initiative and tact, for educational work; \$1,500 minimum earnings; bonus, McConaughy, 522 5th av., room 323.
YOUNG lady, expert in selling novetites and high class merchandise; must have good appearance. Salary from \$15 to \$25 to begin with. N 2131 Herald, Herald sq.

BROADWAY EXCHANGE AGENCY.
1482 BROADWAY, ROOM 810.
Reorganized and under new management
unusual openings; men and women; tem
porary and permanent positions, uptown
downtown.

MILDRED D. MACFARLANE, PROP. JESSIE POWELL ARNOLD, MGR. BUREAU OF BUSINESS REQUIREMENTS, 170 BROADWAY, ROOM 1018, Stenes, \$18.832; file clks, \$18.425; type, \$15.422; bookkeeper and stenog., \$25.830; registration free, ELUTE AGENCY, \$1 NASSAU ST. Many good positions, \$12.235.

OSTERBERG Agency, 716 Lexington av,— Chambermaids, cooks, kitchenmaids, wait-reases, parlormaids, nurses, laudresses, ladres maids, general housemaids; immedi-

AT MISS HOFMAYER'S AGENCY, 16 East 43d st. 3d floor. vs. Swedish laundresses, waitressenbermaids, children's nurses, companiorness, companiorness, companio

LIDA SEELS AGENCE, 38 West 32d st. utlers, 2d men. cooks, 2d cooks, k'maids. tresses, ch'maids, laundresses, nurses.

HELP WANTED-Female.

Employment Agency-Domestic.

FREE Good places for good girls AT LAZARE'S. 72d st. and Lexington av.

COUPLES, \$150; cook, \$80; chambermaid-waitress, \$65; laundress, \$45. Universal Bureau (Agoncy), \$25 Madison av, (69th). COLONIAL AGENCY, 18 W, \$43 st., tirst floor, front-Cooks, couples, chambermaids waitresses, general workers, Longacre \$592 JAPANESE FRENCH EMP, AGENCY; competent help, Heraid Bidg., Herald sq. Fitz Roy 6413.

ROSE M. WERNER, 122 E. 59th, Plaza 4647, Couples, cook, chambermaid, butlers. LAUNDRESSES, cooks, houseworkers, ples. Brennan Agency, 695 Madison av

COMPLETE OUTFIT FREE
BY REGISTERING NOW.
WANAMAKER BEAUTY SCHOOL,
435 5th av., near Sth, opp. Lord & Taylor.
Leading School in America.
Earn \$50 weekly.
HAIVDRESSING AND MANICURING.
All branches taught; register now for high
position; we cannot fill the demand; reach
out now for success in an environment of
wealth and refinement; day, evening classes.
We start you in business; easy terms. Writs
or call for particulars. Tel. 1176 Vand.

LADIES EARN \$40 TO \$60 WEEKLY
HARDRESSING, MANICURING,
All branches taught. Special this month:
Complete manicuring course, \$15. Day, eve,
classes. Positions guaranteed, diplomas. We
start you in business; casy terms.
NILES BEAUTY SCHOOL,
210 Fifth av., near 26th st.
Telephone 9642 Madison Square.

DON'T BE A JOB HUNTER.
We can place you after a month's instruction; special summer rates; day or evening classes. Call or phone for details. Catologue. New York School of Filing, Berkeley Building, 19 West 44th st.

EARN \$50 weekly through Prof. Rohrer's famous Hairdress, Manieure, Beauty School, 119 West 42d st., or Brooklyn, 15 4th av. Newark Branch, 847 Broad st.; circular, Newark Branch, 847 Broad st.; circular,
AN INDEPENDENT income is assured Wilfred Graduates of Hair and Beauty Culture; day, evening classes. Call, write Wilfred Academy, 755 7th av., for booklet H.

TYPISTS earn \$25-\$100 weekly spare time
typing authors' manuscripts, Write R. J.
CARNES, Authors' Agent, Taliapoosa, Ga.,
for particulars.

### AGENTS WANTED.

ACCIDENT, health insurance agents; spare, whole time; experience unnecessary; wonderful opportunity; low premium policies; positively quickest sellers; highest commission; renewals, Write North American Accident Insurance Company, 715 Baltimore Building, Chicago.

AGENTS—Ic postal card brings sworn proof of \$5 to \$15 daily; new style guaranteed hosiery, 37 styles, 13 colors; neither experience nor capital needed; just show samples, take orders, we deliver and collect; your pay daily; all transportation charges paid monthly bonus beeldes; 24 hours' service; six pairs men's hose, \$1.40; 6 pairs ladies', \$1.50; complete outfit furnished, all colors, grades, including silks and heathers. MacO-Chee Mills Co., Dept. 8563, Cincinnati, Ohio.

O-Chee Mills Co., Dept. 8583, Cincinnati, Ohio.

AGENTS-Tailoring agents make \$50 to \$100 a week taking orders for wonderful virgin wool \$2,50 tailored to order suits or overcoats; all one price; protected territory; you collect profits; we ship COD for the balance; 6x9 swatches and advertisins frewing the consumers; write and consumers; write and consumers; write quick for territory and particulars. Abert Mills, cincinnati, Ohio.

AGENTS-90c. an hour to advertise and distribute samples to consumers; write quick for territory and particulars. Abert Mills, Cincinnati, Ohio.

AGENTS-80c, an hour to advertise and distribute samples to consumers; write quick for territory and particulars. Abert Mills, Cincinnati, Ohio.

AGENTS-80c, an hour to advertise and distribute samples to consumers; write quick for radio ralesman to sell guaranteed high grade audio amplifying transformer as side line; exclusive representation. Modern Electric Mfs. Co., Toledo, Ohio.

AGENTS-8300 per month; steady pay; new style written guaranteed hoslery; must wear or replaced free; experience unnecessary; espera time satisfactory; sample free, Jennings Mfs. Co. Line, 856, Dayton, Ohio.

AGENTS-81 men's made to order clothing, attractive materials, lowest prices; good profits; samples ready; give experience. Emerson Taillooring Co., 7th and Arch, Philadelphia.

AGENTS-57 miles per gallon made with new

M 642 Herald, 280 Broadway.

TYPISTS. experienced, \$15-\$18; pleasant, congenial surroundings; Christian firm; no fee. Call 310 Broadway. Ask for Miss Carlson.

TYPISTS, experienced, \$15-\$18; many high class positions; no fee; new positions daily; Christian firm. Call 310 Broadway, ask for Miss Carlson.

THE QUESTIONS: Where will you be to-morrow?—How much will you be earning?—Can be answered by taking a course at Basse Academy of Hair and Beauty Culture, 20 East 46th st. Tel. Vanderbill 6522.

TELEPHONE OPERATOR, experience unnecessary; must have size 4-B feet \$10 to start. D 713 Herald, 280 F way, GENTS—Make a dollar an hour; sell feet \$10 to start. D 713 Herald, 280 F way, GENTS—Make a dollar an hour; sell feet \$10 to start. D 713 Herald, 280 F way, GENTS—Make a dollar an hour; sell

GIBNTS - Make a dollar an hour; sell Mendeta; a patent patch; instantly mende ake in all utenells; sample free. Mendet o., Amsterdam, N.Y.

SALESMEN calling on general stores: fast selling special, boys' overall and children's romper sutts: side line: big commission: re-peaters. Ironall Mfg. (80) Cheinnati, Ohio.

LADIES-De your own hemstitching and picoting; attachment fits any machine; \$2.50; buttenhole, \$8; hand embroiderer, \$2.50; agents wanted. E. Stephenson, 22 Quincy, Chicago.

## HELP WANTED-Male.

ADVERTISING SOLICITORS who have had experience on catalogues, programs, for work in Manhattan; very high grade, digni-fied publication; 25% commission. Apply 12 to 2 P. M., room 1424, 50 Church st.

BAKER'S SUPPLY SALESMEN. JECT IF YOU ARE A PRODUCER: KNOWLEDGE GERMAN TRADE CLASS REFERENCES REQUIRED.

ences and salary expected, M 638 Hérald, 280 Bwas.

BOOKKEEPER, qualified by experience to control accounts receivable, ledger and details of sales before and after delivery, state positions beid, nature of business, age and salary. F 2117 Herald, Herald sq.

BOOKKEEPER, knowledge of automobile business preferred; capable of taking off trial balance, handle typewriter and adding machine. Chapfields Sales and Service. Phone Havermeyer 1889.

BOY wanted in office of dry goods commission house. Address in own handwriting, stating age, nationality, length of school career, salary wanted. Y 2032 Herald, 280 Broadway.

BOYS, 12-16 years, \$4, \$8 weekly: reliable concern; regular advancement; light work, Call or write, Mr. Gilbert, 114 West 41st, third floor.

### HELP WANTED-Male.

ASSISTANT BUYER, YOUNG MAN PREFERRED, FOR LADIES', MISSES AND CHILDREN'S READY TO WEAR; THORNOUGHLY EXPERIENCED ON NEW YORK MARKET; STEADY POSITION AND GOOD OPPORTUNITY FOR ADVANCEMENT TO THE ONE WHO CAN FILL POSITION TO CUR SATISFACTION; REPLY IN CONFIDENCE, STATING FULLY QUALIFICATIONS, AGE, NATIONALITY, SALARY EXPECTED, &C.; REPLY QUICK IF INTERESTED: SERVICES REQUIRED AT ONCE, BOX A. M., 19 UNION SQUARE.

CANVASSERS—Capable men and women for direct solleiting on a clean cut plan with no competition; business can be outlined to prospects in ten minutes, affording an opportunity to cover a wide area; no stock scheme; no insurance to solicit; no books to peddle; no samples to carry; a straight business proposition with big money to those who will work with greater future openings to those who succeed. Call between 12 and 3 P. M., Fred Block, 250 West 57th st.

CANDYMAKER, practical; we are looking for an up to date man, one who understands cooking by the vacuum system and coating by eurober. Write, stating salary, experience and references to the Willard Candy & Chocolate Co., Jasper and Willard sts., Philadelphia, Pa. sts., Philadelphia, Pa.
CHEMIST or experienced pharmacist wanted, competent to, manufacture proprietary
medicines; a good opportunity for the right
man. Apply, giving references, experience,
&c., Box Y 2027 Herald, 280 Broadway

## ACCOUNTING DEPARTMENT

for involce register and checking bills, &c. Large Greenpoint textile plant; Christian firm; state age and previous experience; salary \$20. Box 282, 906 Fitzgerald Bidg, N. Y.

COLLECTOR of rents; must be familiar with the value of repairs and economical management; state age, references and sarry expected. N 2134 Herald, Herald sq. with the value of repairs and economical management; state age, references and salary expected. N 2134 Herald, Herald sq. COUPLE wanted, white, wife to do general housework, husband butler and to assist with work and make himself generally useful; small family; permanent position. B. R. Hayes, 80 Orchard st., Jamaica, L. I. Cell or phone Jamaica 1090. COUPLE (Scandinavian or German), chauffeur and handy man, general housework; family three adults, modern home, Larchmont; references. Telephone Monday John 8200.

COUPLE, white, chauffeur, and cook for private home in country: excellent sur-roundings; good pay; references required. C B 2088 Heraid, Heraid sq.

roundinss; good pay; references required. C B 2098 Heraid, Heraid sq.

COUPLE—Man to assist with garden, woman to do cooking and light laundry work in Glen Cove. Phone Sunset 8000 after 9 o'clock Monday morning.

COUPLE (white), butler, and wife as chambermald, for suburban home; good wages and permanent position for efficient couple. Reply P. O. Box 74, Plandome, N. Y.

DISTRICT SALESMAN—Matthews Engineering Company, Sandusky, Ohio, manufacturers of electric lighting plants (6 sizes) for farms, resorts, factories, &c., require an experienced silesman for several counties in locality of Binghamton, N. Y. Must be experienced in selecting reliable dealers. Give age, experience and full particulars in first letter. Write or wire E. H. Aldworth, Factory Executive, 123 E. 21st, Brooklyn, N. Y.

EXPERIENCED stock ralesmen to sell ze-

N. Y.

EXPERIENCED stock ralesmen to sell securities in refining company owning 40 wells, refinery and pipeline; drive on now to build 109 filing stations, New York, Pennsylvania and New Jersey; reference, Dunn or Bradstreet, Corsicana Oll and Refining Company, Carsicana, Texas.

Specialized in manufacture and instal-lation of electrical panel boards and steel cabinets; a number competent to design and supervise the manufacture of dis-tribution centers are especially desired. Address D. L. SAWHILL, Engineering Department,

EXPORTERS have opening for young man, one who is willing to make himself useful about office: must have knowledge of Spanish, also some knowledge of typewriting preferred; apply, stating experience, if any, and salary expected. Y 2038 Herald, 286 B'way. EXPERIENCED East Side apartment house broker wanted by established real estate firm in vicinity of 42d st. Reply, submitting references, to N 2135 Herald, Herald sq.

## FARMER-GARDENER.

MUST HAVE GENERAL HORTI-CULTURAL KNOWLEDGE, EXPE-RIENCE LIVE STOCK AND POUL-TRY. ANSWER, STATING EXPERI-ENCE, WHERE LAST EMPLOYED, SALARY EXPECTED, NATIONAL-ITY, NUMBER IN FAMILY, FUR-NISHED COTTAGE PROVIDED.

PURNITURE SALESMEN-WE HAVE AN

#### GREAT NORTHERN RAILWAY.

PERMANENT RAILROAD JORS IN THE GREAT WORKERS, COACH CARPEN-TERS, CAR REPAIRERS. LINEMEN. GOOD WAGES. TIME AND ONE-HALF

FREE TRANSPORTATION.

APPLY TO D. W. MORISON, SUPERINTENDENT OF EM-ERN RAILWAY, ST. PAUL

GARDENER, married, wanted for private realdence, one-half hour from city; only competent man with best references need apply; cottage; good, permanent place for right party. Call Sunday or Monday, 34 W. 30th. Mr. Schmidt.

GENERAL man about place, with N. J. driver's license; white, single; \$100 month; must have first class references. Write for appointment only. F. H. Bergen, 32 Nas-

To qualify must be able to present highest personal reference and furnish hond. To such a man a lucrative po-sition, with splendid opportunity for advancement to executive position, will be offered, Call Mr. Raker, Vander-bitt 2123, for appointment.

EVERAL FIRST CLASS STIPPLE PRO-ESS AND CRAYON ARTISTS FOR HIGH RADE WORK, APPLY EMPLOYMENT SEPT. 52 E. 19TH ST., N. Y. C., OR VRITE FOR FURTHER PROPOSITION OF EMPLOYMENT.

## HELP WANTED-Male.

H. C. F. KOCH & CO., INC., 125TH ST., WEST.

125TH ST. WEST.
require an
ASSISTANT HUYER
for their department devoted to
HOUSEFULNISHINGS. CHINA,
GLASSWARE. LAMPS.
TOYS AND TRUNKS.
Must be a man of wide experience
in these lines.
Apply by letter or in person to
E. H. Koch.

JAM and jelly maker, experienced; perment position to one able to show result state age, experience; replies strictly condential. D 715 Herald, 280 B way.

MAN wanted to learn shoe cutting and designing; the lightest and best paying craft in the shoe industry: carning \$50-\$100 per week; \$1 per hour for instruction: course 40-60 hours; lessons 10-12 A. M., 2-4 and 8-10 P. M.; do not miss this rare opportunity to learn a good business. Andrew B. Brown, 506 Lexington av., Bklyn.

MAN, ambitious, energetic, young, age requirement 25-35, to supervise extensive sample room of large wholesale house; must have experience in modern method of displaying merchandise, use of price ticket, coupled with ability to create sales producing plants; full details of experience, age, nationality, previous earnings, &c., required. Writa M 654 Herald, 280 B'way. MAN to manage retail florist; state age, ex-perience and salary expected. Box 229, Grand Central Station.

> MEN WANTED. Applications will be received

> > for

MACHINISTS. BOILERMAKERS.

BI ACKSMITTIS

CAR INSPECTORS.

Wages and working conditions as directed by the U. S. R. R. Labor Board.

Seaboard Air Line Railway Shops,

at once to

MEN WANTED—Large international organization with offices in every principal city will open a campaign in New York and surrounding towns and can use four Catholic men at \$35 per week if you qualify. Call and see Mr. Smith, 103 East 125th, room 805, before 10 o'clock.

ROBERT HUNT,

142 West 42d st., N. Y. C.

Well known, established organization, has opening for men of foreign descent, 20 to 40 years; liberal commission and traveling expenses. M e26 Herald, 280 Broadway. penses. M 626 Herald, 284 Broadway.

MULTIGRAPH operator, experienced, for
public office. Daly Multigraph Service,
1400 Broadway (38th).

1400 Broadway (38th).

OFFICE MANAGER
in the office of a Christian woolen house catering to high grade trade; one experienced as general correspondent and all branches of bookkeeping, capable of taking entire charge of credits and collections, and must have unusual executive ability; state age, experience in details, salary desired and religion; only those giving complete information as asked will be considered. C 2007 Herald, Herald aq.

OFFICE Assistant—Must be good writer and good at figures; first class references. Apply Dunhill, 295 5th av.

Established paper house carrying standard brands of paper and cardboard has good opening for three experienced salesmen to call on printing trade; state qualifications and salary desired; communications confidential; opportunity. Box 2087 Herald, Herald sq. aid sq.

PLASTER CASTER, experienced, with knowledge of model and shell making steady position; union man. J. C. Lombard Company, 1433 Newton st. N. W., Washinston, D. C.

PRINTING ESTIMATOR. established firm making a An old established firm making a s of color and catalogue printing desi services of a man experienced in est and with some trade to manage the office end of the business; only those with a thorough knowledge of the printing business need apply. Berrian & Douglas, 22 Thames at PRINTING salesmen, hustlers for city sub-urbs; modern plant, center city, giving quick service, high grade work, low prices; advertising largely; great opportunity; com-

Bldg.

REAL ESTATE SALESMAN

wanted in busy office: unusual opportunity
for hustler; commission basis; pienty of
leads and cilents. J. & E. Realty Corpora
tien, Gotham Bank Bldg., Columbus Circle

ieads and clients. J. & E. Realty Corporation, Gotham Bank Bidg., Columbus Circle.

RELIABLE man in \$40 to \$100 week class
to sell insured goods, shipped prepaid direct,
and hire agents: big possibilities under new
sales plan; references. Federal Nurseries,
Rochester, N. Y.

SALESMEN,

AUTOMOBILE SUPPLIES.

Must be experienced in retail stores; no
others will be considered. Apply to Mr.
Minzie, Times Square auto Supply Co., 1743
Broadway.

SALESMAN—Neat appearing, convincing
talker, to interview real estate, hotel and
steamship trade with a cleaning fluid for
cleaning building fronts, metals, glass, &c.;
commission or salary. Strauss & Blum, 254
West 41st.

SALESMAN EXPERIENCED IN
PLACING-TAILOR-TO-THE-TRADE
outfits with out-of-town merchants; state
age, nationality, experience and salary expected. M 2089 Herald, Herald sq.

SALESMEN wanted to sell on 8% preferred
stock, with common stock hours: this preterred is paying dividends: splendid opportunity for advancement. Ask for Mr. Harris,
room 723, 132 Nassau st.

SALESMEN—Do you call at offices to sell
goods? If so, see us about a side line that
every office worker buys; 160 per cent.
profit. Salneoff Corporation, 17 West 42d
st., New York city.

SALESMAN, with executive ability, to sell
high class perfumes; must have good refreposes; salary according to experience and
other qualifications. N 2132 Herald, Hersid get.

SALESMAN ON READY CUT HOUSES;
MUST HAVE EXPERIENCE; SALARY

all sq.

BALESMAN ON READY CUT HOUSES,
MUST HAVE EXPERIENCE: SALARY
AND COMMISSION. SALESMAN, P. O.
BOX 3, MADISON SQUARE STATION.

BALESMEN to explain service proposition to
dectors and business people; nothing to
sell; high commission; can work in city of
travel. Particulars, room 2101, 110 W. 40th.
SALESMAN, Capable, expertenced, calling on

SALESMEN, experienced; acquainted with roofing trade preferred; salary or commission; real opportunity. United Naval Stores Co., 130 Pearl st.
SALESMAN, experienced in furs, who can sell to the wholesale and retail fur trade in New York city. Herfurth, 12 East 46th st., 7th floor.

SALESMAN wanted for tollet articles, call on drug and department stores; splendid opportunity; liberal commission. Call before 12 M., suite 410, 145 Nassau st.

SALESMEN.—Ford safemen to sell Chevrolets; drawing account; chance for advancement. Agency, 120th st. and Lexington av.

HELP WANTED-Male.

DESIRES TO ESTABLISH LOCAL REP-GANIZED SALES FORCE. REPLY WITH FULL INFORMATION CON-CERNING PAST PERFORMANCES. WRITE E. H. ROOM,

> ROOM 919; 154 NASSAU STREET, CITY.

Boys' highest class clothing, retail; must be experienced in fine exclusive trade. Apply by mail only, stating full particulars as to experience and references.

DE PINNA.

626 Fifth Avenue

Experienced, first class, clean cut live wires, capable of earn-ing \$50 to \$60 per week, can obtain permanent position with a fast growing concern. We furnish leads and assist you in obtaining results; only those who can furnish unquestionable

SALESMAN, .

FOOT PROTECTOR SHOE 3849 Grand Central

no drones need apply.

SALESMAN,

A man over 25 is wanted who has reached that stage in his business development where he is looking for a real opportunity to become successful; such a man must naturally be conscientious, energetic and reliable; previous seiling experience preferable, although not asential; if otherwise you have the necessary qualifications your remuneration will be satisfactory. If you believe you meet with our requirements call after 10 A. M., suite 726, 52 Broadway.

SALESMAN SHEET BRASS

to call on local trade; an inter-esting proposition will be of-fered; confidence respected. State age and experience. Box Y 2020, Herald, 280 Broad-way.

SALESMEN

SALESMEN

To sell new time payment automobile insurance; commission basis only; no experience necessary, but pleasing personality and good rield is unlimited. Call seventh floor, SI Fulion st., New York city, and see our Mr. Skehan at 10 o'clock or S o'clock sharp.

BALESMEN.

Wanted: Experienced 5, 10 and 25c. store men; only those with references need apply. Address NEIS-NER BROS. Inc., general offices, 194 East Main st., Rochester, N. Y.

Cns of the largest and best established electrical contractors have openings for clean cut men. Our men are making \$4,000 to \$6,000 annually on commission basis seling electrical installations. Our co-operative plan practically guarantees you immediate sales. Apply Mr. Barrett, 9 to 11 A. M., 172 Livingston st., Brooklyn. SALESMAN TO SELL, PRIME BEEF.
One who has following among out of town
butchers and supply houses; good opportunity for right man to connect with progressive firm. F. H., 2150 Herald, Herald sq.

OPPORTUNITY FOR A FIRST CLASS MAN, ONE FAMILIAR WITH THE CIGAR TRADE IN NORTHERN MIDDLE STATES, GOOD PROSPECT FOR ADVANCEMENT. OLD WELL KNOWN PACTORY. WRITE A CONNELLY, I UNION SQUARE, ROOM 508.

A Fifth Avenue Store requires the services of one or two salesmen experienced in seiling high grade boys' clothing. Salary based on a five per cent. commission. State age and previous employment. B., Room 1009, 110 West 34th.

SALESMAN
MEN'S FURNISHINGS.

MEN'S FURNISHINGS.

A Fifth Avenue Store requires the services of an experienced and efficient Men's Furnishings selesman. Salary \$30 per week and commission of one-half of one per cent. on all sales. State age and previous employment. A., Room 1009, 110 West 34th.

SALESMAN, middle West and South; larger ent manufacturer initation pear in America, requires the services of a salesman who can sell merchandise and hustle for business; only want a man with big earning capacity; must be thoroughly acquainted with department store buyers and able to sell both rotall and wholessale jewelers; commission basis only; wonderful opportunity for right man. Y 2037 Herald, 250 Broadway.

SALESMAN wanted for New York city by old established dressmakers supply house; if well acquainted with trade send particulars, otherwise do not answer; also have position open for territory west of Chicago; unless you have covered this part of country successfully you are not the man we are looking for. C 2008 Herald, Herald sq.

Broadway.

HELP WANTED-Male.

SECURITY SALESMEN EWSPAPER PUBLICITY

NO SCHOOL NO ORATORY SPLENDID FUTURE GUARANTEED SALESMEN Call all week, Room 1200, 505 Fifth Ave

SECURITY SALESMAN.

SECURITY SALESMEN.
Stocks and Bonds.
LEADS FURNISHED.
responsible organization is desirous of
ing high grade producers; liberal conons. Mr. Mann, Suite 609, 160 Broad-

SECURITY SALESMAN WANTED to sell \$100,000 treasury stock to finance orders on hand for heating device; substitute for coal; factory in production; not a promotion. Ask for Toombs, top floor, 125 lith av.

SECURITY SALESMAN WANTED.
We mean security. We have pleased
the most critical. A word to the
wise is curificient.
ASK FOR MR. BARRETT.
4th floor, 249 West 34th st. PAIRERS. SHEET METAL WORKERS, UNION SHOP, WAGES \$8.00 DAY; STEADY WORK. BERT GESSLER CO., INC., PATERSON, N. J.

SHIPPING clerk, young man, with some ex-perience wanted by silk and woolen house state references and salary wanted. C 2006 Herald, Herald sq. STABLEMEN wanted, 2 good strappers for hunting stable, able to ride, exercise, Apply by letter, stating age, weight and ex-perience, to Box 367, Morristown, N. J.

STENOGRAPHER.
Young man over 21 years; high school graduate preferred; opportunity for advancement to salesman. D 716 Herald, 280 Bway. STOCK CLERK for retail clothing department; must be young high class American. Apply by mail only, stating fully qualifica-tions and references.

DE PINNA 626 Fifth Avenue. STOCK SALESMAN desired by old estab-lished brokerage house for active market securities; live leads and cooperation; draw-ing account; unusual opportunity for few energetic and reliable men. Apply Room 398, 15 East 40th st.

STOCK salesman wanted; established mfg. business; liberal commission. Box 306, Hartsdale, N. Y.

STORY OF A SALESMAN'S SUCCESS. STORY OF A SALESMAN'S SUCCESS.

A salesman, 52 years of age, came to our office some years ago to take up a new line of business—a line against which he had been prejudiced, but which he knew carried great rewards for the successful. His average commissions after the second year have approximated \$10,000 a year, and he has built up a future income of over \$2,500 a year on business already written. We are enlarging our organization to prepare for an enermous expansion of business during the next few years. We have post-tions for two good salesmen with successful records. Under our method of instruction failure is well nigh impossible if they will pay the price in hard work. Liberal drawing account against commissions.

This offer will be open during the next week. Only applicants of unquestioned integrity and with high grade references will be considered. L. A. Cerf. Manager. Mutual Benefit Life Insurance Company, 118 West 44th st., city. Call any time before 1 P. M.

TELEPHONE STOCK SALESMEN.

APPLY 4TH FLOOR MR. JACKSON, 1845 BROADWAY, NEW YORK.

TRANSPORTATION WORK.

Special examiner will interview few men
desiring to train for executive positions in
American and foreign commerce; those qualitying will be trained for a profession paying
\$250 to \$500 per week. Phone Beckman 7488
or write, siving age, education and present
employment, Wm. Katt, 523 Tribune Bullding,
New York.

HREE horse grooms for hunting stable.

NORFOLK & WESTERN R. R.

MACHINISTS BOILERMAKERS BLACKSMITHS PIPE FITTERS ELECTRICIANS

To take permanent positions given up by former employees of these roads.

Apply to F. M. Clark, Superintendent N. Y. N. H. & H. R. R. Co. Office at 132d street and Willis avenue, Brons, N. Y.

HELP WANTED-Male.

CHESAPEARE & OHIO RAILROAD COMPANY

FOLLOWING KILROAD ME CHANICS AND HELPERS AT THE RATES OF PAY ESTAB-LISHED BY THE UNITED STATES RAILROAD LABOR

SEVENTY CENTS PER HOUR-MACHINISTS, BOILER MAKERS, BLACKSMITHS. SHEET METAL WORKERS ELECTRICAL WORKERS AND PASSENGER CAR RE-

SIXTY-THREE CENTS PER HOUR-FREIGHT CAR RE-

FORTY-SEVEN CENTS PER HOUR-HELPERS IN ALL TRADES.

In accordance with resolutions is sued by the United States Railroad Labor Board, July third, and approved by the President in his proclamation of July eleventh, new men accepting employment are within their rights and are not strikebreakers, and have the moral as well as legal right to engage in railroad service, and will have protection of every branch of Government, both State and National,

APPLY AT NEW YORK, 200 BROADWAY, BARCLAY BUILDING, ROOMS 1712-1718-1714. NEWPORT NEWS, VA.

RICHMOND, VA.

CLIFTON FORGE, VA.

HUNTINGTON, W. VA.

RUSSELL, KY. COVINGTON, KY. PERU. INDIANA

FREE TRANSPORTATION

JNO. R. GOULD, SUPT. MOTIVE POWER,

WANTED—First class retail furniture sales-man and saleswoman, permanent post-tions, for high class trade; state age, salary and former connections. Write only, S. S., 200 E. 23d st. WOODWORKING machine hand on high grade music cabinets; permanent position, with opportunity for advancement for first class mechanic. Tindale Cabinet Co., 160 Lawrence st., Flushing, L. I.

YOUNG MEN WANTED. EXPERIENCE NOT ESSENTIAL IF YOU ARE OVER 21 AND HAVE A HIGH SCHOOL EDUCATION WE CAN MAKE YOU A SALESMAN AND AT THE SAME TIME GIVE YOU AN OPPORTUNITY OF MAKING BIG MONEY.

THIS IS YOUR CHANCE TO LEARN THE ART OF SELLING, WHICH IS THE FOUNDATION OF EVERY BUSINESS SUC-CALL MONDAY AT 1:30 P. M. 11TH FLOOR. 251-255 4TH AV., CORNER 20TH ST.

YOUNG MEN. 18-18. HIGH SCHOOL STU-DENTS PREFERRED, WILLING AND AMBITIOUS TO EARN PROMOTION; WRITE US A LETTER TELLING US ALL ABOUT YOURSELF; BUSINESS EXPERI-ENCE NOT NECESSARY, M 653 HERALD, 280 BWAY. 280 HWAY.

YOUNG man, 18 or over, wanted as assistant in contracting company's estimating department; applicant with knowledge of costs and use of iron pipe, fittings, valves, &c., preferred. Apply in writing, stating age, education, experience, if any, and salary desired. M 2092 Herald, Herald sq.

TOUNG man, 18 or over, wanted as assistant in contracting company's estimating department; applicant with knowledge of costs and use of fron pipe, fittings, valves, &c., preferred; apply in writing, stating age, education, experience, if any, and salary desired. Address M 2093 Herald, Herald sq. YOUNG men, limited number, for direct advertising work in new industrial corporation; good salary to those who qualify as to education, ability, appearance. Q 2108 Herald, Herald square. YOUNG man, 16 to 18, in 5th av, real cetate office, to rue errands and assist in office generally. Real Estate, Box M, 620 Harald, 280 Broadway.

YOUNG man, speaking Italian and Greek, for interpreter. Call Runday, 2 to noon, doctor's office, 110 East 18th. BROADWAY EXCHANGE AGENCY,
1482 BROADWAY, ROOM 816,
Reorganized and under new management
unusual openings; men and women; tem
rary and permanent poeltions; uptor
downtown.

MEN.—Age 17 to 55, experience unnecessary; travel; make secret inverigations, reports; salaries, expenses. American Foreign Detective Agency, 507 St. Louis.

MEN for U. S. mail service; permanent; excellent pay; experience or correspondents course unnecessary to secure appointmat. E. S. Bishop, Box 201, Jopiln, Mo.

MEN over 17 for Government service, railway final and postal clerks; excellent salary. Write at once, Civil Service League, Washington, D. C.

FIREMEM. brakemen, bassagemen, sleeping car, frain porters (colored), \$140-\$200, ing car, frain porters (colored), \$140-\$200, experience unnecessary. SSO Railway Burest, Bast St. Louis, Bl.

LEARN Hontype; tical trade; pays \$3,009, yearly cost \$209; 1.060 have attended. In westignte, Empire School, 183 E. 18th.

EARN \$25 weeks, sparse time, witing for newspapers, magaziness exp, unnec, details froe, Prose Syndicate, 348 St. Louis, largest.

LA SALLE Extension University, largest.

LA SALLE Extension University, largest business training institution in the world ; 110 W. 42d st.